

A good commercial lawyer sees beyond the law

## IT, Technology & Telecommunications



*Vinge is one of the largest law firms in Scandinavia offering a full range of commercial legal services. Vinge is a member of Lex Mundi, the world's leading association of independent law firms.*

*Vinge offices are located in Stockholm, Gothenburg, Malmo and Helsingborg, as well as in Brussels, Hong Kong and Shanghai.*

### **Organisation**

Vinge's IT, Technology & Telecoms practice group is one of the largest of its kind in Sweden. The group has grown to some 25 lawyers in our offices in Stockholm, Gothenburg, Malmo and Helsingborg.

With its broad international experience, Vinge can provide the highest quality legal services in international matters. The firm also has well-established working relationships with other international law firms possessing expertise in the fields of IT, technology and telecoms.

Clients report that they are “fully satisfied with the work across the practice [of Vinge's IT Technology & Telecoms Group],” and describe the lawyers as “really thorough and taking pride in their work.” Sources also agree that the firm is “very responsive, despite its impressive size. Clients heap praise on IT expert Björn Gustavsson, commenting: “He gives fantastic advice and his insight into the whole market really complements his negotiating skills”. Carl Johan af Petersens is recommended for his “dedication to his clients' interests” and is viewed by many as “one of the leading partners in his field”. He is applauded for his telecoms expertise in particular. (Chambers 2008)

## The focus of our practice

Vinge's IT, Technology & Telecoms group possesses extensive experience in all areas of IT, technology and telecoms law. Our dedicated lawyers are highly regarded for their expertise in this sector and they are consistently ranked among the leading lawyers in domestic and international surveys. Examples of our services include:

### IT and Technology

- IT/technology procurement
- IT/technology transactional work
- Separation issues in relation to M&A
- Technology transfers
- Software development
- Outsourcing arrangements
- Licensing arrangements
- OEM, distribution and co-marketing agreements
- Strategic alliances
- Consultancy service agreements
- E-commerce related issues
- Data protection and other regulatory issues

### Telecoms

- International joint ventures and other strategic alliances
- Procurement of telecommunications systems
- Telecoms transactional work
- Contracts for network build-outs, capacity purchase, network access and co-location
- Frequency and number allocation
- Contracts relating to traditional and IP-based telecommunications services
- Triple play networks and services

- MVNO arrangements
- Terrestrial and satellite broadcasting
- Licensing and other regulatory issues

### Our clients

Vinge provides legal assistance to a wide range of clients active in the fields of IT, technology and telecoms, including IT customers, computer hardware and software companies, technology vendors, fixed and mobile telecommunications operators, broadband suppliers and content providers, many of which are industry leaders.

### Other areas of expertise

Vinge also possesses other specialist skills required when advising on IT, technology and telecoms such as M&A, corporate finance, antitrust/competition, tax planning, litigation, employment, copyright and other intellectual property rights.

### For further information, please contact:

#### STOCKHOLM:

Björn Gustavsson  
bjorn.gustavsson@vinge.se

Carl Johan af Petersens  
cj.afpetersens@vinge.se

Eva Fredrikson  
eva.fredrikson@vinge.se

#### GOTHENBURG:

Michael Sterner  
michael.sterner@vinge.se

Susann Vahlenbreder Hecht  
susann.vahlenbreder-hecht@vinge.se

#### MALMO/HELSINGBORG:

Henrik Borna  
henrik.borna@vinge.se

Jesper Ottergren  
jesper.ottergren@vinge.se

#### SHANGHAI:

Karin Grauers  
karin.grauers@vinge.com.cn

STOCKHOLM  
Smålandsgatan 20  
Box 1703  
111 87 Stockholm  
Sweden  
Tel: +46 8 614 30 00  
Fax: +46 8 614 31 90

GOTHENBURG  
Nils Ericsonsgatan 17  
Box 11025  
404 21 Gothenburg  
Sweden  
Tel: +46 31 722 35 00  
Fax: +46 31 722 37 00

BRUSSELS  
Rue du Luxembourg 3  
1000 Brussels  
Belgium  
Tel: +32 2 501 07 00  
Fax: +32 2 501 07 07

MALMO  
Östergatan 30  
Box 4255  
203 13 Malmo  
Sweden  
Tel: +46 40 664 55 00  
Fax: +46 40 664 55 01

HONG KONG  
2003 Hutchison House  
10 Harcourt Road  
Central  
Hong Kong  
Tel: +852 25 23 61 49  
Fax: +852 28 10 53 43

HELSINGBORG  
Stallgatan 4  
Box 1064  
251 10 Helsingborg  
Sweden  
Tel: +46 42 24 80 80  
Fax: +46 42 24 80 85

SHANGHAI  
Room 1206-1209  
Shanghai Times Square  
93 Huai Hai Zhong Road  
200021 Shanghai  
PR China  
Tel: +86 21 53 82 01 96  
Fax: +86 21 53 82 23 53